

## Virgin Money UK PLC Notice of Annual General Meeting 2020

## THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

This Notice of Annual General Meeting and the enclosed Proxy Form or CDI Voting Instruction Form should be read in their entirety. If you are in any doubt as to any aspect of the proposals referred to in this document and the Proxy Form or CDI Voting Instruction Form, or as to the action you should take, you should seek your own advice from a stockbroker, solicitor, accountant or other professional adviser.

If you have sold or otherwise transferred all of your shares or CDIs in Virgin Money UK PLC, please pass this document (but not the personalised Proxy Form or CDI Voting Instruction Form) to the purchaser or transferee, or to the stockbroker, bank or other agent through whom a sale or transfer was effected for transmission to the purchaser or transferee.

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## Key times and dates

Whether or not you propose to attend the Annual General Meeting, please complete and submit a Proxy Form or CDI Voting Instruction Form in accordance with the instructions printed thereon.

EVENT	DATE
Last time/day for receipt of Proxy Forms <sup>1</sup>	9.00am (GMT) on 27 January 2020
Last time/day for receipt of CDI Voting Instruction Forms <sup>2</sup>	7.00pm (AEDT) on 27 January 2020
Annual General Meeting	9.00am (GMT) on 29 January 2020

- 1 Proxy Forms received after 9.00am (GMT) on 27 January 2020 will be disregarded.
- 2 CDI Voting Instruction Forms received after 7.00pm (AEDT) on 27 January 2020 will be disregarded.



## Annual General Meeting 2020

Annual General Meeting of Virgin Money UK PLC to be held at the offices of

Clifford Chance LLP 10 Upper Bank Street London, E14 5JJ United Kingdom

at 9.00am (GMT) on Wednesday 29 January 2020

## 02 CHAIRMAN'S LETTER



## Dear shareholder

I take pleasure in sending you the notice of the Annual General Meeting (the 'AGM' or 'Meeting') of Virgin Money UK PLC (the 'Company') (the 'Notice'). The Meeting is to be held at the offices of Clifford Chance LLP, 10 Upper Bank Street, London, E14 5JJ, United Kingdom on Wednesday 29 January 2020 at 9.00am (GMT). The Notice contains the resolutions on which shareholders are asked to vote. These are set out on pages 3 to 6. It is important you read the entire document before deciding how to vote. This document also contains Explanatory notes which provide detailed information of the business to be conducted at the AGM (on pages 7 to 14). All the resolutions are matters typically sought at the AGM for a UK public listed company and, in accordance with the UK Corporate Governance Code, all Directors will be seeking re-election at the AGM.

## Website

A printed copy of the 2019 Annual Report and Accounts will only be sent to you if you have opted to receive a paper copy of that document. Otherwise you may access the 2019 Annual Report and Accounts by visiting the Company's website www.virginmoneyukplc.com. If at any time you would like to change your preference on how you receive documents, please contact our Registrar, Computershare, whose contact details are set out on page 20. By choosing to receive communications electronically, by email and on our website, you will have access to Company information more quickly. In addition, reducing the need to print shareholder communications supports our commitment to managing our business' environmental impact and helps us grow our business in a sustainable way.

## The AGM

Details of how to get to the venue are set out on page 19. The AGM is an opportunity for all shareholders to express their views by asking questions relevant to the business of the meeting and voting. We recognise that not all shareholders will be able to attend in person and therefore all resolutions will be decided on a poll as this delivers a fairer representation of shareholder views and has become best practice at the AGMs of large companies.

The results of voting on all the resolutions will be announced via the Regulatory News Service for the London Stock Exchange and the Australian Securities Exchange and published on the Company's website as soon as practicable after the AGM. The AGM will not be webcast.

#### Voting

There are different voting procedures depending on whether you hold shares listed on the London Stock Exchange or CHESS Depositary Interests ('CDIs') quoted on the Australian Securities Exchange. Please read the voting instructions on pages 16 to 18 carefully to ensure you are aware of the arrangements affecting you. Even if you are unable to attend the Meeting, you can still vote and I would encourage you, regardless of the number of shares or CDIs you own, to vote on the resolutions set out on pages 3 to 6, by completing, signing and returning your Proxy Form or CDI Voting Instruction Form to the Company's Registrar, Computershare, at the relevant address specified on either page 16 or 18. Alternatively, you may register your proxy appointment or CDI voting instructions electronically. Please see pages 16 to 18 and your Proxy Form or CDI Voting Instruction Form for details.

If you are a CDI holder and would like to attend and vote at the AGM in person, you must complete Option B of the CDI Voting Instruction Form to appoint yourself as proxy for CHESS Depositary Nominees Pty Limited ('CDN') and return the form in accordance with the instructions on page 18 and the CDI Voting Instruction Form. If you do not complete Option B of the CDI Voting Instruction Form you will only be able to attend the AGM and speak but you will not be able to vote.

Your Proxy Form or CDI Voting Instruction Form (either online or on paper) needs to be lodged so that it reaches the Company's Registrar, Computershare, by the time and date specified on that form and also in accordance with the instructions on pages 16 to 18

If you have any enquiries about the AGM or about your shareholding, you can contact the Company's Registrar, Computershare. Contact details are listed on page 20.

## Recommendation

Your Board considers that all of the resolutions set out in the Notice are in the best interests of the Company and its shareholders as a whole. The Board intends to vote in favour of all of them in respect of their own beneficial holdings and unanimously recommends that you do so as well.

Yours faithfully

J~ V -

Jim Pettigrew
Chairman

11 December 2019

Registered office: Virgin Money UK PLC Jubilee House Gosforth Newcastle upon Tyne NE3 4PL Registered in England and Wales No. 09595911

## NOTICE OF ANNUAL GENERAL MEETING

## Notice is hereby given

that the Annual General Meeting of Virgin Money UK PLC (the 'Company') will be held at the offices of Clifford Chance LLP, 10 Upper Bank Street, London, E14 5JJ, United Kingdom on Wednesday 29 January 2020 at 9.00am (GMT). Shareholders will be asked to consider and, if thought fit, pass the resolutions below. Resolutions 1 to 18 (inclusive), 21 and 25 will be proposed as ordinary resolutions. This means that for each of those resolutions to be passed, more than half of the votes cast must be in favour of the resolution. Resolutions 19, 20, 22, 23 and 24 will be proposed as special resolutions. This means that for each of those resolutions to be passed, at least three-quarters of the votes cast must be in favour of the resolution.

#### **Annual Report and Accounts**

1 To receive the reports of the Directors and auditors and the audited financial statements of the Company for the year ended 30 September 2019.

## Directors' remuneration policy

2 To approve the Directors' remuneration policy set out on pages 105 to 116 (inclusive) of the Company's Annual Report and Financial Statements for the year ended 30 September 2019.

## Directors' Annual report on remuneration

3 To approve the Directors' Annual report on remuneration set out on pages 117 to 131 (inclusive) of the Company's Annual Report and Financial Statements for the year ended 30 September 2019.

## Re-election of the Directors

- 4 To re-elect David Bennett as a Director of the Company.
- 5 To re-elect Paul Coby as a Director of the Company.
- 6 To re-elect David Duffy as a Director of the Company.
- 7 To re-elect Geeta Gopalan as a Director of the Company.
- 8 To re-elect Adrian Grace as a Director of the Company.
- 9 To re-elect Fiona MacLeod as a Director of the Company.
- 10 To re-elect Jim Pettigrew as a Director of the Company.
- 11 To re-elect Darren Pope as a Director of the Company.
- 12 To re-elect Teresa Robson-Capps as a Director of the Company.
- 13 To re-elect Ian Smith as a Director of the Company.
- 14 To re-elect Amy Stirling as a Director of the Company.
- 15 To re-elect Tim Wade as a Director of the Company.

## Re-appointment of the auditors

16 To re-appoint Ernst & Young LLP as auditors of the Company from the conclusion of this meeting until the conclusion of the next general meeting at which accounts are laid before the Company.

## Remuneration of auditors

**17** To authorise the Audit Committee for and on behalf of the Board to determine the remuneration of the auditors.

## Directors' general authorities to allot shares

- 18 That, in addition to any power granted under resolution 21 and all other existing authorities to allot equity securities which remain in full force and effect, the Directors be generally and unconditionally authorised in accordance with section 551 of the Companies Act 2006 (the 'Act') to exercise all the power of the Company to allot shares in the Company and/or to grant rights to subscribe for or to convert any security into shares in the Company:
  - (A) up to an aggregate nominal amount of £47,873,963 (such amount to be reduced by the aggregate nominal amount allotted or made under paragraph (B) below in excess of such sum); and
  - (B) comprising equity securities (as defined in section 560(1) of the Act) up to an aggregate nominal amount of £95,747,927 (such amount to be reduced by the aggregate nominal amount of any allotments or grants made under paragraph (A) above) in connection with an offer by way of a rights issue:
    - (i) to ordinary shareholders in proportion (as nearly as may be practicable) to their existing holdings; and
    - (ii) to holders of other equity securities as required by the rights of those securities or, subject to such rights, as the Directors otherwise consider necessary,

and so that the Directors may impose any limits or restrictions and make any arrangements which they consider necessary or appropriate to deal with treasury shares, fractional entitlements, record dates, legal, regulatory or practical problems in, or under the laws of, any territory or any other matter,

such authorities to apply until the end of the next Annual General Meeting of the Company (or, if earlier, until the close of business on 31 March 2021) (unless previously revoked or varied by the Company in a general meeting) but, in each case, so that the Company may make offers and enter into agreements before the authority expires which would, or might, require shares to be allotted or rights to subscribe for or convert securities into shares to be granted after the authority expires and the Directors may allot shares or grant rights to subscribe for or convert securities into shares under any such offer or agreement as if the authority had not expired. References in this resolution 18 to the nominal amount of rights to subscribe for or to convert any security into shares (including where such rights are referred to as equity securities as defined in section 560(1) of the Act) are to the nominal amount of shares that may be allotted pursuant to the rights.

## General disapplication of pre-emption rights

19 That, in addition to the powers granted under resolutions 20 and 22, and all other authorities, and subject to the passing of resolution 18, the Directors be generally empowered pursuant to section 570 of the Companies Act 2006 (the 'Act') to allot equity securities (as defined in section 560(1) of the Act) for cash pursuant to the authority granted by that resolution and/or pursuant to section 573 of the Act to sell ordinary shares held by the Company as treasury shares for cash, in each case, as if section 561 of the Act did not apply to any such allotment or sale, such power to be limited:

## 04 NOTICE OF ANNUAL GENERAL MEETING

- (A) to the allotment of equity securities and/or sale of treasury shares for cash in connection with an offer of, or invitation to apply for, equity securities (but in the case of an allotment pursuant to the authority granted under paragraph (B) of resolution 18, such power shall be limited to the allotment of equity securities in connection with an offer by way of a rights issue only):
  - (i) to ordinary shareholders in proportion (as nearly as may be practicable) to their existing holdings; and
  - (ii) to holders of other equity securities, as required by the rights of those securities or, subject to such rights as the Directors otherwise consider necessary,

and so that the Directors may impose any limits or restrictions and make any arrangements which they consider necessary or appropriate to deal with treasury shares, fractional entitlements, record dates, legal, regulatory or practical problems in, or under the laws of, any territory or any other matter; and

(B) in the case of the authority granted under paragraph (A) of resolution 18 and/or in the case of any sale of treasury shares for cash, (in each case, otherwise than under paragraph (A) above), to the allotment of equity securities or sale of treasury shares up to a nominal amount of £7,181,094 calculated, in the case of equity securities which are rights to subscribe for, or to convert securities into, ordinary shares by reference to the aggregate nominal amount of relevant shares which may be allotted pursuant to such rights,

such power to apply until the end of the next Annual General Meeting of the Company (or, if earlier, until the close of business on 31 March 2021) (unless previously revoked or varied by the Company in a general meeting) but, in each case, so that the Company may make offers, and enter into agreements before the authority expires, which would, or might, require equity securities to be allotted (and treasury shares to be sold) after the power expires and the Directors may allot (or sell) equity securities under any such offer or agreement as if the power had not expired.

- 20 That, in addition to any powers granted under resolutions 19 and 22 and subject to the passing of resolution 19, the Directors be generally empowered pursuant to section 570 of the Companies Act 2006 (the 'Act') to allot equity securities (as defined in section 560(1) of the Act) for cash pursuant to the authority granted by resolution 18 and/or pursuant to section 573 of the Act to sell ordinary shares held by the Company as treasury shares for cash, in each case free of the restriction in section 561 of the Act, such power to be:
  - (A) limited to the allotment of equity securities and/or sale of treasury shares for cash up to an aggregate nominal amount of £7,181,094 calculated, in the case of equity securities which are rights to subscribe for, or to convert securities into, ordinary shares by reference to the aggregate nominal amount of relevant shares which may be allotted pursuant to such rights; and

(B) used only for the purposes of financing (or refinancing, if the authority is to be used within six months after the original transaction) a transaction which the Directors determine to be an acquisition or other capital investment of a kind contemplated by the Statement of Principles on Disapplying Pre-emption Rights most recently published by the Pre-emption Group prior to the date of this Notice,

such power to apply until the end of the next Annual General Meeting of the Company (or, if earlier, until the close of business on 31 March 2021) (unless previously revoked or varied by the Company in a general meeting) but, in each case, so that the Company may make offers and enter into agreements before the power expires which would, or might, require equity securities to be allotted or rights to subscribe for or to convert any security into shares to be granted (or treasury shares to be sold) after the power ends and the Directors may allot equity securities or grant such rights (or sell treasury shares) under any such offer or agreement as if the power conferred hereby had not ended.

## Directors' authorities to allot equity securities in connection with AT1 Securities

21 That, in addition to any power granted under resolution 18 and all other existing authorities to allot equity securities which remain in full force and effect, the Directors be generally and unconditionally authorised, in accordance with section 551 of the Companies Act 2006 (the 'Act'), to exercise all powers of the Company to allot shares in the Company or grant rights to subscribe for, or convert any security into, shares in the Company up to an aggregate nominal amount of £25,300,000, provided that this authority shall be only used in connection with the issue of further Additional Tier 1 securities (the 'AT1 Securities'): (a) where the Directors consider that such an issuance of AT1 Securities would be necessary or desirable, including in connection with, or for the purposes of complying with or maintaining compliance with, the regulatory requirements applicable to the Company and its subsidiaries from time to time; and (b) subject to applicable law and regulation, at such conversion prices (or such maximum and minimum conversion price methodologies) as may be determined by the Directors from time to time, such authority to expire at the end of the next Annual General Meeting of the Company (or if earlier, until the close of business on 31 March 2021) (unless previously renewed, varied or revoked by the Company in a general meeting), but, in each case, the Company may, before the authority expires, make an offer or agreement which would, or might, require shares to be allotted or rights to be granted after it expires and the Directors may allot shares or grant rights in pursuance of any such offer or agreement as if the authority had not expired. References in this resolution 21 to the nominal amount of rights to subscribe for or to convert any security into shares (including where such rights are referred to as equity securities as defined in section 560(1) of the Act) are to the nominal amount of shares that may be allotted pursuant to the rights.



## Disapplication of pre-emption rights in connection with AT1 Securities

22 That, in addition to any powers granted under resolutions 19 and 20, and all other existing authorities to allot equity securities which remain in full force and effect, and subject to the passing of resolution 21, and in accordance with section 570 of the Companies Act 2006 (the 'Act'), the Directors be generally empowered to allot equity securities (as defined in section 560(1) of the Act) wholly for cash pursuant to the authorities conferred in resolution 21, up to an aggregate nominal amount of £25,300,000 in connection with any issue of further Additional Tier 1 securities, as if section 561 of the Act did not apply to any such allotment, such authority to expire at the end of the next Annual General Meeting of the Company (or if earlier, until the close of business on 31 March 2021) (unless previously renewed, varied or revoked by the Company in a general meeting), but the Company may, before the power expires, make an offer or agreement which would, or might, require equity securities to be allotted after it expires and the Directors may allot equity securities in pursuance of any such offer or agreement as if this power had not expired.

## Make market purchase of own shares

- 23 That the Company be generally and unconditionally authorised for the purposes of section 701 of the Companies Act 2006 (the 'Act') to make one or more market purchases (as defined in section 693(4) of the Act) of its ordinary shares of 10 pence each ('ordinary shares'), provided that:
  - (A) the maximum aggregate number of ordinary shares authorised to be purchased is 143,621,891 (representing approximately 10% of the issued ordinary share capital) minus the number of ordinary shares purchased pursuant to resolution 24; and
  - (B) the minimum price (exclusive of expenses) which may be paid for an ordinary share is 10 pence (being the nominal value of an ordinary share) and the maximum price (exclusive of expenses) which may be paid for an ordinary share is the highest of:
    - (i) an amount equal to 5% above the average middle-market value of an ordinary share as derived from The London Stock Exchange Daily Official List for the five business days immediately preceding the day on which that ordinary share is contracted to be purchased; and
    - (ii) the higher of the price of the last independent trade and the highest current independent bid for an ordinary share on the trading venue where the purchase is carried out,

such power to apply until the end of the next Annual General Meeting of the Company (or, if earlier, until the close of business on 31 March 2021) (unless previously revoked or varied by the Company in a general meeting) but, in each case, so that the Company may enter into a contract to purchase ordinary shares under this authority which will or may be completed or executed wholly or partly after the expiry of the authority and the Company may purchase ordinary shares pursuant to any such contract as if the power had not expired.

#### Contingent purchase contract

- 24 That the terms of a contingent purchase contract between the Company and Citigroup Global Markets Australia Pty Limited ('Citi') as identified in the contract (a draft of which is produced to the Meeting and initialled by the Chairman for the purposes of identification) ('CP Contract'), providing for off-market purchases (as defined in section 693(2) of the Companies Act 2006) by the Company of its ordinary shares of 10 pence each from Citi, those ordinary shares having being transmuted from CHESS Depositary Interests ('CDIs'), purchased by Citi at the direction of the Company, be and are hereby approved, provided that:
  - (A) the maximum aggregate number of ordinary shares authorised to be purchased is 143,621,891 (representing approximately 10% of the issued ordinary share capital) minus the number of ordinary shares purchased pursuant to resolution 23; and
  - (B) the minimum price (exclusive of expenses) which may be paid by Citi for each CDI is the Australian dollar equivalent of 10 pence per CDI and the maximum price (exclusive of expenses) which may be paid by Citi for each CDI is an amount equal to the highest of:
    - (i) 5% above the average closing prices for CDIs for the previous five business days preceding the day on which the Company instructs Citi to purchase CDIs on which sales of CDIs were recorded on the Australian Securities Exchange; and
    - (ii) the higher of the price of the last independent trade and the highest current independent bid for a CDI on the trading venue where the purchase is carried out;
  - (C) the price to be paid by the Company for such ordinary shares is the price paid by Citi for the relevant CDI plus expenses,

such authority to apply until the end of the next Annual General Meeting of the Company (or, if earlier, until the close of business on 31 March 2021) (unless previously revoked or varied by the Company in a general meeting), but in each case, so that the Company may purchase ordinary shares under this authority which will or may be completed wholly or partly after the expiry of the authority as if the authority had not expired.

## 06 NOTICE OF ANNUAL GENERAL MEETING

## Authority to make political donations

- 25 That in accordance with sections 366 and 367 of the Companies Act 2006 (the 'Act') the Company and all companies that are subsidiaries of the Company at any time during the period commencing on the date of this resolution and ending at the conclusion of the next Annual General Meeting of the Company or, if earlier, until the close of business on 31 March 2021, be and are hereby authorised:
  - (A) to make political donations to political parties and/or independent election candidates (as such terms are defined in sections 363 and 364 of the Act), not exceeding £100,000 in total;
  - (B) to make political donations to political organisations other than political parties (as such terms are defined in sections 363 and 364 of the Act), not exceeding £100,000 in total; and
  - (C)to incur political expenditure (as such term is defined in section 365 of the Act), not exceeding £100,000 in total,

and provided that the aggregate of (A), (B) and (C) shall not exceed £100,000 and provided that the maximum amounts referred to in (A), (B) and (C) may comprise sums in different currencies which shall be converted at such rate as the Directors may in their absolute discretion determine to be appropriate.

All existing authorisations and approvals relating to political donations or expenditure under Part 14 of the Act are hereby revoked without prejudice to any donation made or expenditure incurred prior to the date hereof pursuant to such authorisations or approvals.

11 December 2019

By order of the Board For and on behalf of Virgin Money UK PLC Registered in England and Wales – No. 09595911

Lorna McMillan

**Group Company Secretary** 

Registered office: Virgin Money UK PLC Jubilee House

Gosforth

Newcastle upon Tyne NE3 4PL

## O7 EXPLANATORY NOTES

## Resolution 1 (Ordinary Resolution)

## **Annual Report and Accounts**

The Board asks that shareholders receive the Company's Annual Report and Accounts for the financial year ended 30 September 2019.

## Resolutions 2 and 3 (Ordinary Resolutions)

## Directors' remuneration policy and Directors' Annual report on remuneration

These resolutions seek shareholder approval for the Directors' remuneration policy and the Directors' Annual report on remuneration which, together with the Annual statement by the Chair of the Remuneration Committee, form the Directors' remuneration report. The Directors' Remuneration Report can be found on pages 100 to 131 (inclusive) of the 2019 Annual Report and Accounts

The Directors' remuneration policy, which can be found on pages 105 to 116 (inclusive), is forward looking and must be put to a shareholder vote and approved at least once every three years, or earlier if changes are proposed. Resolution 2 seeks shareholder approval for the Directors' remuneration policy, which includes details of the setting of Directors' pay and the granting of share awards. The resolution is binding, meaning payments under the Directors' remuneration policy cannot be made until it has been approved by shareholders. As a result, if resolution 2 is approved, the Directors' Remuneration Policy will take effect from the passing of the resolution, and, unless it is changed earlier, it will operate for a period up to until the Company's Annual General Meeting to be held in 2023; and

Resolution 3 seeks shareholder approval for the Directors' Annual report on remuneration (including the annual statement of the Committee Chair) which can be found on pages 100 to 131 (inclusive) of the 2019 Annual Report and Accounts. The Directors' Annual report on remuneration (pages 117 to 131) gives details of the implementation of the Company's payments and share awards made to the Directors in connection with their performance during the year ended 30 September 2019. This vote is advisory in nature and will not affect the way in which the remuneration arrangements have been implemented.

The Company's auditors during the year, Ernst & Young LLP, have audited those parts of the Directors' Remuneration Report that are required to be audited and their Report may be found on pages 194 to 203 (inclusive) of the 2019 Annual Report and Accounts.

## Resolutions 4 to 15 (Ordinary Resolutions)

#### Re-election of the Directors

In accordance with the provisions of the UK Corporate Governance Code, all Directors will retire at this year's AGM and will submit themselves for re-election under resolutions 4 to 15 (inclusive).

In the case of Jim Pettigrew, the Board is of the opinion that his significant and in-depth knowledge and experience of the Company and its subsidiaries (the 'Group') combined with his external business experience enables him to provide effective leadership of the Board and to continue to make a positive contribution to the Group's ongoing business.

In the case of each of David Bennett, Paul Coby, Geeta Gopalan, Adrian Grace, Fiona MacLeod, Darren Pope, Teresa Robson-Capps and Tim Wade, the Board considers that they are each independent in character and judgement and each provides a strong, non-executive presence on the Board. Amy Stirling is not considered by the Board to be independent as her appointment as a Non-Executive Director is pursuant to the right of Virgin Enterprises Limited to nominate a director under the terms of a brand licence agreement between the Company and Virgin Enterprises Limited.

The Governance and Nomination Committee has concluded that each Director is able to continue to perform effectively and demonstrate substantial commitment to their roles.

Further information about the Board's collective achievements during the year is given in the Corporate Governance Report contained within the 2019 Annual Report and Accounts on pages 66 to 136 (inclusive). Brief biographies and details of areas of expertise for each of the Directors seeking election or re-election are given overleaf.

The Board unanimously recommends the re-election respectively of each of these Directors.

## **Resolution 4 (Ordinary Resolution)**

## David Bennett, Deputy Chairman and Senior Independent Non-Executive Director

Member of the Audit Committee, the Governance and Nomination Committee, the Remuneration Committee and of the Risk Committee

Joined the Group: October 2015

Key strengths and experience:

- Strong retail banking knowledge and experience
- Has led major organisational, operational and structural change

David was Group Finance Director of Alliance & Leicester plc for six years before becoming its Group Chief Executive. Following the acquisition of Alliance & Leicester plc by Banco Santander he was appointed as an Executive Director on the Board of Abbey National plc. His in-depth experience of retail banking and involvement in organisational, operational and structural change is invaluable as the Group executes its strategy. He was formerly Chairman of Homeserve Membership Limited and Together Financial Services Limited and has significant Non-Executive Director experience in a listed environment which has included being a Non-Executive Director of Bank of Ireland (UK) PLC, easyJet plc, and CMC Markets PLC.

Key external appointments: Chairman of Ashmore Group plc and Non-Executive Director of PayPal (Europe) S.a.r.l et Cie, S.C.A.

## OS EXPLANATORY NOTES

## Resolution 5 (Ordinary Resolution)

Paul Coby, Independent Non-Executive Director Member of the Risk Committee

Joined the Group: June 2016

Key strengths and experience:

- Significant e-commerce, international and technology experience
- Experience of leading strategy-led IT activity in public listed companies

Paul's understanding of how technology has changed consumer behaviour, how advances in digital technology can impact customer outcomes and his appreciation of the end-to-end customer journey in a strategic omni-channel context is invaluable to the Group as we develop new products and digital capability. In April 2018, Paul was appointed Chief Information Officer (CIO) of Johnson Matthey PLC. Prior to this, Paul was the John Lewis Partnership's CIO, responsible for leading and coordinating IT across the John Lewis, Waitrose and JLP Group. Previously, Paul was IT Director at John Lewis and CIO at British Airways for 10 years. Paul's other previous roles include Chairman of the Société Internationale de Télécommunications Aéronautiques (SITA), the global provider of systems, solutions and telecommunications to the air transport industry, Non-Executive Director at Pets at Home Group Plc and at P&O Ferries Limited, Chairman of the eSkills UK CIO Board and Chairman of the oneworld CIO Group which coordinated IT links across the 10 airline oneworld Alliance partners.

Key external appointment: Chief Information Officer of Johnson Matthey plc.

## **Resolution 6 (Ordinary Resolution)**

**David Duffy, Executive Director and Chief Executive Officer** Joined the Group: June 2015

Key strengths and experience:

- Significant international finance and banking experience
- Proven ability to build and transform businesses and lead strong management teams

Prior to joining the Group, David was Chief Executive Officer at Allied Irish Banks plc, one of the largest retail and commercial banks in Ireland. He is a former Chief Executive Officer of Standard Bank International where he had responsibility for operations in the UK, Europe, Latin America and Asia. He was also previously Head of Global Wholesale Banking Network with ING Group and President and Chief Executive Officer of the ING wholesale franchises in the United States and Latin America. David is a past President of the Banking and Payments Federation of Ireland and a past Director of the European Banking Federation. David's broad-based skills, leadership, energy and strategic vision are invaluable to the Group as it continues its strategic journey and cultural transformation.

Key external appointments: Senior Independent Non-Executive Director of UK Finance Limited, the industry body representing leading firms providing finance, banking, markets and payments-related services in or from the UK; HM Treasury Fintech Envoy for England and a board member of The Northern Powerhouse Partnership.

## **Resolution 7 (Ordinary Resolution)**

**Geeta Gopalan, Independent Non-Executive Director**Chair of the Risk Committee (subject to regulatory approval) and member of the Audit Committee

Joined the Group: October 2018

Key strengths and experience:

- Over 25 years of experience of financial services and retail banking
- Particularly experienced in payments and digital innovation

Geeta was Director of Payment Services with HBOS plc and previously Managing Director, UK Retail Bank and Business Development Head EME at Citigroup. Geeta was also formerly the Chair of Monitise Europe and was previously a Non-Executive member and vice-chair of the England Committee of the Big Lottery Fund. Geeta joined the Board as part of the Group's acquisition of Virgin Money Holdings (UK) PLC and has been a Director of Virgin Money PLC since June 2015. She is a chartered accountant.

Key external appointments: Non-Executive Director of Funding Circle Holdings Plc, Ultra Electronic Holdings Plc and Wizink Bank S.A.

## **Resolution 8 (Ordinary Resolution)**

Adrian Grace, Independent Non-Executive Director Chair of the Remuneration Committee

Joined the Group: December 2014

Key strengths and experience:

- Career has spanned a range of consumer and commercial financial services sectors
- Extensive experience of designing and implementing substantial change programmes

Adrian has extensive financial, business leadership and general management experience which has involved a variety of senior roles. Adrian's experience of delivering transformational growth through simple customer-focused visions and plans is aligned to the Group's strategy. Having started his career with the Leeds Permanent Building Society and then Mercantile Credit, Adrian joined GE Capital where he spent time in the UK, Asia, and the Americas. He became Managing Director of the Small Business Division at Sage Group plc. He was Chief Executive at Barclays Insurance and Managing Director of Commercial Banking within the Corporate Division of HBOS. Since 2011, Adrian has been Chief Executive Officer at Aegon UK having joined Aegon in 2009 as Group Business Development Director. He was previously on the boards of the Association of British Insurers and Scottish Financial Enterprise.

Key external appointments: Director of various companies within the Aegon group.



## **Resolution 9 (Ordinary Resolution)**

Fiona MacLeod, Independent Non-Executive Director Member of the Governance and Nomination Committee, the Remuneration Committee and of the Risk Committee

Joined the Group: September 2016

Key strengths and experience:

- Significant experience of mergers and acquisitions
- Extensive knowledge and experience of culture change programmes and large-scale change programmes

Fiona has 30 years of international business experience in leading complex, large-scale business transformation and in managing the commercial, human resources and cultural aspects of change programmes. She has demonstrated this both as an executive and as an advisory consultant to both listed and governmental organisations. A substantial part of her career was at BP Group plc where she held various executive positions encompassing Mergers and Acquisitions, Branding and Marketing and latterly the role of President Retail, USA & Latin America. Fiona was formerly Senior Independent Non-Executive Director of SThree plc.

Key external appointment: Non-Executive Director of Denholm Oilfield Services Limited.

## **Resolution 10 (Ordinary Resolution)**

## Jim Pettigrew, Chairman

Chair of the Governance and Nomination Committee and member of the Remuneration Committee

Joined the Group: September 2012 and became Chairman in 2014

Key strengths and experience:

- Extensive financial services experience
- Has been Chairman of several public listed companies

Jim was formerly Chief Executive Officer at CMC Markets PLC, Chief Operating Officer at Ashmore Group PLC, Group Finance Director at ICAP PLC and Deputy Group Finance Director and Group Treasurer at Sedgwick Group PLC. He is a chartered accountant and has extensive Non-Executive Director experience in a listed environment. He was previously Chairman of The Edinburgh Investment Trust PLC and Miton Group PLC, Senior Independent Non-Executive Director of Crest Nicholson PLC, Non-Executive Director at Aberdeen Asset Management PLC, Non-Executive Director at AON UK Limited and Non-Executive Director at Hermes Fund Managers Limited. He is a past President of the Institute of Chartered Accountants of Scotland, a former Chairman of Scottish Financial Enterprise, and a former Co Chair of Scotland's Financial Services Advisory Board. His breadth of experience, credibility with key stakeholders and strong leadership qualities make him an effective Chairman.

Key external appointments: Senior Independent Non-Executive Director of Rathbone Brothers Plc and Director of a subsidiary company within the Rathbone Brothers Plc group; and Chairman of RBC Europe Limited and Director of subsidiary companies within the RBC group.

## **Resolution 11 (Ordinary Resolution)**

**Darren Pope, Independent Non-Executive Director**Member of the Audit Committee

Joined the Group: October 2018

Key strengths and experience:

- Significant recent and relevant financial experience
- Extensive UK banking and financial services knowledge

Darren has over 30 years of experience in retail banking and financial services. Darren held the post of Chief Financial Officer of TSB Bank plc, having taken a lead role in the design and divestment of the TSB business from Lloyds Bank plc and its subsequent IPO and takeover. He previously held a number of executive and senior roles at Lloyds Banking Group plc including Retail Bank Commercial Director. Darren joined the Board as part of the Group's acquisition of Virgin Money Holdings (UK) PLC and has been a Director of Virgin Money PLC since March 2017. He is a Fellow of the Chartered Institute of Certified Accountants.

Key external appointments: Senior Independent Non-Executive Director of Equiniti Group plc and Network International Holdings plc.

## **Resolution 12 (Ordinary Resolution)**

**Dr Teresa Robson-Capps, Independent Non-Executive Director**Member of the Audit Committee

Joined the Group: October 2014

Key strengths and experience:

- Career has included significant financial services and retail experience
- A chartered management accountant with a Doctorate in Accounting and Management Control

Teresa has a breadth of experience gained from executive leadership roles with BT Mobile, Sears plc, Eagle Star/Zurich Financial Services, Cable & Wireless, Reality and Accenture. She joined HSBC Group in 2006 and from 2010 was Deputy Head, Direct Bank & First Direct. Teresa also has strong board experience gained from her previous roles as Chairman of ACS Clothing Group Limited and as a Non-Executive Director of Broker Network Holdings Limited, Paymentshield Group Holdings Limited, PowerPlace Insurance Services Limited, Towergate Insurance Limited and Yorkshire Water Services Limited.

Key external appointments: Non-Executive Director of Hastings Group Holdings PLC, FIL Investment Services (UK) Limited and FIL Holdings (UK) Limited.

## 10 EXPLANATORY NOTES

## **Resolution 13 (Ordinary Resolution)**

**Ian Smith, Executive Director and Group Chief Financial Officer** Joined the Group: November 2014

Key strengths and experience:

- Considerable financial and audit background
- Extensive retail banking experience

lan has considerable experience in finance, audit and advising on bank strategy and corporate transactions from a career spanning more than 25 years. He has held senior finance roles in HBOS plc and Lloyds Banking Group plc. He joined the Group in November 2014 from Deloitte LLP where he was a partner specialising in financial services.

Key external appointment: Non-Executive Director of 67 Pall Mall Limited.

## **Resolution 14 (Ordinary Resolution)**

## Amy Stirling, Non-Executive Director

Joined the Group: October 2018

Key strengths and experience:

- Has held board roles across a range of sectors including financial services
- Strong financial expertise

Amy has extensive board, financial and management experience from senior and board roles in a range of sectors including telecommunications, financial services and commerce. She was previously a Non-Executive Director of Pets at Home Group Plc and the UK Cabinet Office. Amy is a Fellow of the Chartered Institute of Accountants of England and Wales. Amy's appointment to the Board is pursuant to Virgin Enterprises Limited's right under a brand licence agreement.

Key external appointments: Chief Financial Officer of the Virgin Group and Non-Executive Director of RIT Capital Partners plc.

## **Resolution 15 (Ordinary Resolution)**

**Tim Wade, Independent Non-Executive Director**Chair of the Audit Committee, member of the Governance and Nomination Committee and of the Risk Committee

Joined the Group: September 2016

Key strengths and experience:

- Significant recent and relevant financial experience
- Over 20 years' senior experience in retail financial services, in both the UK and internationally

An Australian national, Tim is an experienced Chief Financial Officer, a chartered accountant and a Fellow of the Institute of Chartered Accountants of Australia. Tim was Managing Director at AMP International, responsible for AMP Bank and the Virgin Direct (now Virgin Money) joint venture. He began his career at Arthur Andersen working in Melbourne and Singapore, and in 1994 he joined Colonial Limited, the mutual financial services group, as Chief Taxation Counsel. He became Group Chief Financial Officer in 1997 and an Executive Director of State Bank of New South Wales. Tim subsequently oversaw the IPO of Colonial and was involved in Colonial's subsequent acquisition by Commonwealth Bank – at the time the largest acquisition in Australian corporate history. His previous Non-Executive Director board experience includes Macquarie Bank International Limited, Friends Life Group Limited, Monitise plc and The Access Bank UK Limited.

Key external appointments: Non-Executive Director of RBC Europe Limited, Chubb Underwriting Agencies Limited and The Coeliac UK Trading Company Limited.

## **Resolution 16 (Ordinary Resolution)**

## Re-appointment of Auditors

The Company is required at each general meeting at which accounts are presented to shareholders to appoint auditors to hold office until the next such meeting. The Audit Committee has assessed the effectiveness, independence and objectivity of the auditors, Ernst & Young LLP, and concluded that the external auditors were in all respects effective. Resolution 16, which has been recommended to the Board by the Audit Committee, seeks the re-appointment of Ernst & Young LLP as auditors of the Company to hold office until the next general meeting at which accounts are presented.

## **Resolution 17 (Ordinary Resolution)**

#### **Remuneration of Auditors**

Resolution 17 will, if passed, authorise the Audit Committee to set the remuneration of the external auditors.

## **Resolution 18 (Ordinary Resolution)**

## Directors' general authorities to allot shares

Paragraph (A) of resolution 18 seeks authority for the Directors to allot ordinary shares or grant rights to subscribe for or convert any securities into ordinary shares up to an aggregate nominal amount equal to £47,873,963 (representing 478,739,638 ordinary shares of 10 pence each) less any shares or rights granted pursuant to paragraph (B) of resolution 18. Paragraph (B) of resolution 18 seeks authority for the Directors to allot ordinary shares up to a nominal amount of £95,747,927 (representing 957,479,277 ordinary shares of 10 pence each) provided that these shares are allotted for cash only to existing shareholders pursuant to a rights issue less any shares or rights granted pursuant to paragraph (A) of resolution 18.

The aggregate nominal value of the shares for which authority to allot under resolution 18 is sought is equivalent to two-thirds of the nominal issued ordinary share capital of the Company as at 11 December 2019, being the latest practicable date prior to publication of the Notice.

This authority being sought renews the authority given to Directors at last year's Annual General Meeting and is in line with the Share Capital Management Guidelines ('IA Guidelines') issued by the Investment Association (IA). The IA is a UK body which represents institutional investors and the guidelines it issues represents the expectations of its members.

The IA Guidelines state that, in addition to Directors' requests for authorisation to allot new shares in an amount up to one-third of a Company's existing issued ordinary share capital (as proposed in paragraph (A) of resolution 18), IA members will regard as routine any requests to authorise the allotment of shares in an amount up to a further one-third (as proposed in paragraph (B) of resolution 18), provided that any shares allotted in an amount exceeding one-third are used solely for a rights issue and that the authority is only valid until the next Annual General Meeting.

The authorities sought under paragraphs (A) and (B) of resolution 18 will expire on the earlier of 31 March 2021 and the conclusion of the next Annual General Meeting of the Company (unless otherwise varied, revoked or renewed).

The Directors have no present intention to exercise either of the authorities sought under resolution 18, and are requesting it only to ensure that the Company maintains the maximum flexibility permitted to manage its capital resources.

If passed, the authorities granted pursuant to resolution 18 will exist in addition to the allotment authorities relating to: (i) the issue of shares up to an aggregate nominal amount of £200,000,000 pursuant to the terms of a conduct indemnity deed entered into between the Company and National Australia Bank in connection with the demerger (the 'Conduct Indemnity Authority'); and (ii) the issuance of shares in connection with the conversion of the Existing AT1 Securities (the 'Existing AT1 Securities Authority'). If both resolutions 18 and 21 are passed, the authorities granted pursuant to resolution 18 will also exist in addition to the authorities granted pursuant to resolution 21.

The 'Existing AT1 Securities' referred to above comprise the following obligations of the Company: (i) the £450,000,000 8 per cent. fixed rate reset perpetual subordinated contingent convertible notes; (ii) the £250,000,000 9.25 per cent fixed rate reset perpetual subordinated contingent convertible notes; and (iii) the £230,000,000 fixed rate resettable Additional Tier 1 securities originally issued by Virgin Money Holdings (UK) PLC (in relation to which the Company was substituted as issuer pursuant to a resolution of the security holders passed on 15 August 2019).

The conversion of the Existing AT1 Securities at their current conversion prices would result in the issue of ordinary shares of an aggregate nominal value of approximately £68,200,000.

As at 11 December 2019 (being the latest practicable date prior to publication of the Notice), the Company did not hold any ordinary shares in treasury.

## Resolutions 19 and 20 (Special Resolutions)

## General disapplication of pre-emption rights

The Pre-emption Group's Statement of Principles, as updated in March 2015, supports the annual disapplication of pre-emption rights in respect of allotments of shares and other equity securities and sales of treasury shares for cash representing no more than 5% of the issued ordinary capital (exclusive of treasury shares), without restriction as to the use of proceeds of those allotments.

Accordingly, resolution 19 allows the Directors to allot shares and sell treasury shares for cash on a non-pre-emptive basis, i.e. without first having to offer them to existing shareholders in proportion to their holdings, up to a nominal value of £7,181,094 (representing 71,810,945 ordinary shares of 10 pence each). This aggregate nominal amount represents approximately 5% of the total issued ordinary share capital of the Company as at 11 December 2019, being the latest practicable date prior to publication of the Notice. On that date the Company did not hold any shares in treasury.

## 12 EXPLANATORY NOTES

The Pre-emption Group's Statement of Principles also supports the annual disapplication of pre-emption rights in respect of allotments of shares and sales of treasury shares for cash representing no more than an additional 5% of issued ordinary share capital (exclusive of treasury shares), to be used in connection with an acquisition or specified capital investment.

The Pre-emption Group's Statement of Principles defines 'specified capital investment' as meaning one or more specific capital investment related uses for the proceeds of an issue of equity securities, in respect of which sufficient information regarding the effect of the transaction on the Company, the assets the subject of the transaction and (where appropriate) the profits attributable to them is made available to shareholders to enable them to reach an assessment of the potential return.

Accordingly, and in line with the template resolutions published by the Pre-emption Group in May 2016, the purpose of resolution 20 is to authorise the Directors to allot new shares pursuant to the allotment authority given by resolution 19, or sell treasury shares for cash up to a further nominal amount of £7,181,094 (representing 71,810,945 ordinary shares of 10 pence each) equivalent to 5% of the total issued ordinary share capital of the Company as at 11 December 2019, only in connection with an acquisition or specified capital investment which is announced contemporaneously with an allotment or sale, or which has taken place in the preceding six-month period and is disclosed in the announcement of the allotment or sale. If the authority given in resolution 20 is used, the Company will publish details of the allotment or sale in the next Annual Report and Accounts.

If passed, the authorities granted pursuant to resolutions 19 and 20 will exist in addition to the disapplication of pre-emption rights authorities currently in existence relating to the Conduct Indemnity Authority and the Existing AT1 Securities Authority. If each of resolutions 19, 20 and 22 are passed, the authorities granted pursuant to resolutions 19 and 20 will also exist in addition to the authorities granted pursuant to resolution 22.

The Board intends to adhere to the provisions in the Pre-emption Group's Statement of Principles and not to allot shares or other equity securities or sell treasury shares for cash on a non-pre-emptive basis pursuant to the authority in resolution 19 equal to 7.5% of the total issued ordinary share capital of the Company (excluding treasury shares) within a rolling three-year period, other than with prior consultation with shareholders or in connection with an acquisition or specified capital investment which is announced contemporaneously with the allotment or which has taken place in the preceding six-month period and disclosed in the announcement of the allotment or sale.

The authorities sought under resolutions 19 and 20 will expire on the earlier of 31 March 2021 or the conclusion of the next Annual General Meeting of the Company (unless otherwise varied, revoked or renewed).

## **Resolution 21 (Ordinary Resolution)**

## Directors' authorities to allot equity securities in connection with AT1 Securities

Resolution 21 seeks authority for the Directors to allot ordinary shares or grant rights to subscribe for or convert any securities into ordinary shares up to an aggregate nominal amount equal to £25,300,000 (representing 253,000,000 ordinary shares of 10 pence each) in connection with the issue of further Additional Tier 1 securities where the Directors consider these necessary or desirable including in connection with, or for the purposes of complying with or maintaining compliance with the regulatory requirements applicable to the Company and its subsidiaries, and subject to applicable law and regulation, at conversion prices or in accordance with conversion methodologies determined by the Directors.

The authority sought under resolution 21 will expire at the end of the next Annual General Meeting of the Company (or if earlier, until the close of business on 31 March 2021) (unless previously renewed, varied or revoked by the Company in a general meeting).

If passed, the authorities granted pursuant to resolution 21 will exist in addition to the allotment authorities currently in existence relating to the Conduct Indemnity Authority and the Existing AT1 Securities Authority and, if passed, the general authorities granted pursuant to resolution 18.

## **Resolution 22 (Special Resolution)**

## Disapplication of pre-emption rights in connection with AT1 Securities

Resolution 22 allows the Directors to allot shares or grant rights to subscribe for, or to convert any security into, shares on a non-pre-emptive basis up to a nominal value of £25,300,000 (representing 253,000,000 ordinary shares of 10 pence each) in connection with any issue of additional AT1 securities, in each case as if section 561 of the Act (existing shareholders' right of pre-emption), to the extent applicable, did not apply to any such allotment.

The authorities sought under resolution 22 will expire at the end of the next Annual General Meeting of the Company (or if earlier, until the close of business on 31 March 2021) (unless previously renewed, varied or revoked by the Company in a general meeting).

If passed, the authorities granted pursuant to resolution 22 will exist in addition to the disapplication of pre-emption rights authorities relating to the Conduct Indemnity Authority and the Existing AT1 Securities Authority, and if passed, the general authorities granted pursuant to resolutions 19 and/or 20.

If passed, the authorities granted pursuant to resolution 22 will exist in addition to the disapplication of pre-emption rights authorities currently in existence relating to the Conduct Indemnity Authority and the Existing AT1 Securities Authority. If each of resolutions 19, 20 and 22 are passed, the authorities granted pursuant to resolution 22 will also exist in addition to the general authorities granted pursuant to resolutions 19 and 20.

## **Resolution 23 (Special Resolution)**

## Authority to make market purchases of own shares

The authority being sought renews the authority given to Directors at last year's Annual General Meeting and pursuant to that authority there have been no ordinary shares that have been repurchased during the year. Resolution 23, which will be proposed as a special resolution, seeks shareholders' approval of the purchase by the Company of a maximum number of shares which, taken together with any ordinary shares purchased by the Company pursuant to resolution 24 is 143,621,891 ordinary shares representing approximately 10% of the issued share capital of the Company as at 11 December 2019 (being the latest practicable date prior to the publication of the Notice).

The Directors have no present intention of exercising the authority to make market purchases. However, the authority provides the flexibility to allow them to do so in the future.

The Directors will exercise this authority only when to do so would be in the best interests of the Company and of its shareholders generally and would lead to an increase in the Company's earnings per share.

Any purchase of ordinary shares would be by means of market purchases.

Ordinary shares purchased by the Company pursuant to this authority may be held in treasury or may be cancelled. The Directors will consider holding any ordinary shares the Company may purchase as treasury shares. The minimum price, exclusive of expenses, which may be paid for an ordinary share is 10 pence, its nominal value. The maximum price, exclusive of expenses, which may be paid for an ordinary share is the highest of (i) an amount equal to 5% above the average middle market value for an ordinary share as derived from The London Stock Exchange Daily Official List for the five business days immediately preceding the date on which that ordinary share is contracted to be purchased and (ii) the higher of the price of the last independent trade and the highest current independent bid on the trading venue where the purchase is carried out.

The Company has no options or warrants outstanding and has only granted conditional awards. Further details on the Company share schemes are included in the Annual Report and Accounts.

This authority will expire at the end of the next Annual General Meeting of the Company (or if earlier, until the close of business on 31 March 2021) (unless previously renewed, varied or revoked by the Company in a general meeting).

## **Resolution 24 (Special Resolution)**

## Contingent Purchase Contract ('CP Contract')

The Company is not able to purchase CDIs directly on the Australian Securities Exchange and so the authority sought at resolution 23 cannot be used for market purchase of CDIs. In order to purchase CDIs, the Company would need to make off-market purchases in accordance with section 694 of the Act.

The authority being sought by resolution 24 will allow the Company to make off-market purchases of ordinary shares implemented by entering into the CP Contract with Citigroup Global Markets Australia Pty Limited ('Citi'). It is proposed that Citi would buy CDIs on the Australian Securities Exchange and then convert those CDIs into ordinary shares ('Converted Shares').

The Company would then have an obligation to buy any Converted Shares from Citi up to a maximum as explained below.

Section 694 of the Act provides that the terms of any off-market buy-back contract must be approved by shareholders. Resolution 24, which will be proposed as a special resolution, seeks shareholders' approval of the terms of the CP Contract pursuant to which the Company will purchase a maximum number of Converted Shares which, taken together with any ordinary shares purchased by the Company pursuant to resolution 23, would be limited to 143,621,891 ordinary shares representing approximately 10% of the issued share capital of the company as at 11 December 2019 (being the latest practicable date prior to the publication of the Notice).

The Directors have no present intention of exercising the authority to make off-market purchases. However, the authority provides the flexibility to allow them to do so in the future. The Directors will exercise this authority pursuant to this resolution and resolution 23 only when to do so would be in the best interests of the Company and of its shareholders generally and would lead to an increase in the Company's earnings per share.

Under the terms of the CP Contract, the minimum price (exclusive of expenses) which may be paid by Citi for a CDI is the Australian dollar equivalent of 10 pence per CDI. The maximum price (exclusive of expenses) which may be paid by Citi for a CDI is the highest of (i) an amount equal to 5% above the average closing price for a CDI for the previous five business days preceding the day on which the Company instructs Citi to purchase CDIs on which sales of CDIs were recorded on the Australian Securities Exchange and (ii) the higher of the price of the last independent trade and the highest current independent bid for a CDI on the trading venue where the purchase is carried out. The price to be paid by the Company for a Converted Share is the price paid by Citi for the relevant CDI plus expenses.

## 14 EXPLANATORY NOTES

Converted Shares purchased under this authority may be held in treasury or they may be cancelled. The Directors will consider holding any Converted Shares the Company may purchase as treasury shares.

This authority will expire on the earlier of 31 March 2021 and the conclusion of the next Annual General Meeting of the Company (unless otherwise varied, revoked or renewed).

A draft of the CP Contract referred to in this resolution is available for inspection by members of the Company at the Company's registered office at Jubilee House, Gosforth, Newcastle upon Tyne, NE3 4PL, United Kingdom and also the Company's office at 15th Floor, 122 Leadenhall Street, London, EC3V 4AB, United Kingdom during office hours from and including 20 December 2019 up to and including 29 January 2020 and will be available from 8.00am (GMT) on 29 January 2020 at the AGM venue until the conclusion of the Meeting.

## **Resolution 25 (Ordinary Resolution)**

## Authority to make political donations

It is the Company's policy not to make any donations to political parties or incur political expenditure within or outside of the EU within the ordinary meaning of those words. However, given the wide definition of donations and expenditure within the Act, activities which form part of the regular operations of the Company such as communicating with government at local, national and European level and funding events to which politicians are invited, may be covered.

Part 14 of the Act requires companies to obtain shareholders' authority for donations to registered parties and other political organisations totalling more than £5,000 in any 12-month period and for any political expenditure, subject to limited exceptions.

The Board seeks to obtain authority in accordance with sections 366 and 367 of the Act for the Group to incur political expenditure or make political donations, as defined in section 365 of the Act, not exceeding £100,000 in aggregate during the period from the date of the Meeting to the conclusion of the Company's next Annual General Meeting or 31 March 2021, whichever is earlier.

This authority is similar to that given by shareholders at the AGM in 2019 and is a precautionary measure to ensure that the Group does not inadvertently breach the Act. This authority is being sought for prudence and will not be used to make political donations within the normal meaning of that expression.

#### Publication of audit concerns

Under section 527 of the Act, shareholders meeting the threshold requirements set out in that section have the right to require the Company to publish on a website a statement setting out any matter relating to: (i) the audit of the Company's accounts (including the auditor's report and the conduct of the audit) that are to be laid before the Meeting; or (ii) any circumstance connected with an auditor of the Company ceasing to hold office since the previous meeting at which annual accounts and reports were laid in accordance with section 437 of the Act. The Company may not require the shareholders requesting any such website publication to pay its expenses in complying with sections 527 or 528 (requirements as to website availability) of the Act. Where the Company is required to place a statement on a website under section 527 of the Act, it must forward the statement to the Company's auditor not later than the time when it makes the statement available on the website. The business which may be dealt with at the Meeting includes consideration of any statement that the Company has been required under section 527 of the Act to publish on a website.

## Electronic publication

A copy of this Notice, and other information required by section 311A of the Act, can be found at www.virginmoneyukplc.com.

#### Electronic addresses

Shareholders and CDI holders are advised that they may not use any electronic address provided in this Notice or any related documents (including the Proxy Form or CDI Voting Instruction Form) to communicate with the Company for any purpose other than those expressly stated.

## Documents on display

The following documents will be available for inspection during usual business hours on any weekday (Saturdays, Sundays and public holidays excluded) at the registered office of the Company at Jubilee House, Gosforth, Newcastle upon Tyne, NE3 4PL, United Kingdom and the Company's office at 15th Floor, 122 Leadenhall Street, London, EC3V 4AB, United Kingdom and will also be available for inspection at the AGM venue from 8.00am (GMT) on 29 January 2020 prior to the Meeting until its conclusion: (i) copies of the Executive Directors' service agreements; (ii) copies of the Non-Executive Directors' letters of appointment; and (iii) a copy of the CP Contract between the Company and Citi.

## **Total voting rights**

As at 11 December 2019 (being the latest practicable date prior to the publication of this Notice) the Company's issued share capital consisted of 1,436,218,916 ordinary shares of 10 pence, carrying one vote each. There were no shares held in treasury.

## 16

# VOTING INFORMATION FOR HOLDERS OF ORDINARY SHARES OTHER THAN CDI HOLDERS

## Entitlement to vote at the Annual General Meeting ('AGM')

Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, as amended, and section 360B of the Act, to be entitled to attend and vote at the AGM (and for the purpose of the determination by the Company of the votes they may cast), shareholders must be registered in the Register of Members of the Company at 7.00pm (GMT) on 27 January 2020 (or, in the event of any adjournment at 7.00pm (GMT) on the date which is two working days before the time of the adjourned AGM). Changes to entries on the Register of Members after the relevant deadline will be disregarded in determining the rights of any person to attend and vote at the AGM.

## Voting ahead of the AGM

Your vote is important whether you are able to attend the AGM or not.

Voting on all resolutions will be conducted by way of a poll. A poll reflects the number of voting rights exercisable by each member and so the Board considers it a more democratic method of voting.

#### **Proxy Form**

Make your vote count. If you cannot attend and vote at the AGM, you can still vote by proxy either by:

- Completing and returning a Proxy Form.
- Registering your proxy vote electronically by logging on to the Registrar's website, www.investorcentre.co.uk/eproxy using your Control Number, the Shareholder Reference Number (SRN) and PIN (printed on the Proxy Form) or by using the CREST electronic proxy appointment service.

The return of a completed Proxy Form, other such instrument or any CREST Proxy Instruction will not prevent a shareholder attending the AGM and voting in person if he/she wishes to do so.

## Proxy voting

A Proxy Form for use by shareholders is enclosed with this Notice. If you wish to vote by proxy on any of the resolutions, you should complete and return your Proxy Form to the Company's Registrar, Computershare Investor Services PLC, at The Pavilions, Bridgwater Road, Bristol, BS99 6ZY, United Kingdom as soon as possible, but in any event so as to arrive no later than 9.00am (GMT) on 27 January 2020 (or, in the event of any adjournment, so as to arrive no later than two working days before the time appointed for the meeting). Your proxy need not be a shareholder, but must attend the AGM for their vote to count. The number of shares you hold as at 7.00pm (GMT) on 27 January 2020 will determine how many votes you or your proxy will have. You can appoint more than one proxy in relation to the AGM, provided that each proxy is appointed to exercise the rights attaching to different shares held by you.

Details of how to appoint the Chairman or another person as your proxy using the Proxy Form are set out in the notes to the Proxy Form. If a shareholder appoints the Chairman of the Meeting as proxy and does not direct the Chairman how to vote on a resolution, then when the Chairman votes as proxy on a poll, his current intention is to vote in favour of each of the proposed resolutions. The Chairman will also have discretion as to how to vote on any other resolution which may properly come before the Meeting (e.g. a request for an adjournment). The Chairman's intention necessarily expresses his intention at the date this Notice was printed and prior to circulation to shareholders and therefore, in exceptional circumstances, the Chairman's intention may change subsequently. Appointing a proxy does not preclude you from attending the Meeting and voting in person.

## **Electronic proxy voting**

Shareholders who would prefer to register the appointment of their proxy electronically by way of the internet can do so by logging on to the website of the Company's Registrar: www.investorcentre.co.uk/eproxy using their Control Number, Shareholder Reference Number (SRN) and PIN (printed on the Proxy Form). Full details of the procedures are given on the Computershare website. Electronic appointments and/or voting instructions must be received by Computershare Investor Services PLC no later than 9.00am (GMT) on 27 January 2020. Please note that any electronic communication sent to the Company or the Registrar that is found to contain a computer virus will not be accepted. The use of the internet service in connection with the AGM is governed by Computershare Investor Services PLC's conditions of use set out on the website https://www.investorcentre.co.uk/eproxy and may be read by logging on to that site.

## **CREST proxy voting**

CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so for the AGM to be held on 29 January 2020 and any adjournment(s) thereof by using the procedures described in the CREST Manual by logging on to the website www.euroclear.com/CREST. CREST Personal Members or other CREST sponsored members, and those CREST members who have appointed a service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.

In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a 'CREST Proxy Instruction') must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications, and must contain the information required for such instructions as described in the CREST Manual (available via www.euroclear.com/CREST). The message, regardless of whether it constitutes the appointment of a proxy or is an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the issuer's agent (ID 3RA50) by 9.00am (GMT) on 27 January 2020. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Application Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

CREST members and, where applicable, their CREST sponsors or voting service providers should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular message. Normal system timings and limitations will, therefore, apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider, to procure that his/her CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members (and, where applicable, their CREST sponsors or voting system providers) are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.

The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001, as amended.

## Proxy appointed under power of attorney or other authority

Proxy instructions given under authority on behalf of a holder of ordinary shares must be submitted by mailing a Proxy Form. If the Proxy Form is signed under a power of attorney or other authority on behalf of a shareholder, then the attorney must make sure that either the original power of attorney or other authority or a certified copy is sent to the Company's Registrar, Computershare Investor Services PLC, by 9.00am (GMT) on 27 January 2020 (or, in the event of any adjournment of the AGM, so as to arrive no later than two working days before the time of the adjourned meeting). Persons voting under a power of attorney must do so by using the hard copy Proxy Form.

## Voting by corporate representatives

Any corporation which is a member can appoint one or more corporate representatives who may exercise on its behalf all of its powers as a member, provided that where more than one is appointed they do not do so in relation to the same shares. A corporate representative letter is available from Computershare on request.

#### Indirect investors

Any person to whom this Notice is sent who is a person nominated under section 146 of the Act to enjoy information rights (a 'Nominated Person'), may, under an agreement between him/her and the shareholder by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the AGM. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may under any such agreement have a right to give instructions to the shareholder as to the exercise of voting rights.

The statement of the rights of shareholders in relation to the appointment of proxies above does not apply to Nominated Persons. The rights described in that paragraph can only be exercised by shareholders of the Company.

## 18 VOTING INFORMATION FOR CDI HOLDERS

## **Entitlement to vote at the AGM**

Only those CDI holders entered in the register of CDI holders of the Company as at 7.00pm (AEDT) on 24 January 2020 (or, in the event of any adjournment on the date which is two working days before the time of the adjourned AGM) are entitled to provide voting instructions to CDN in respect of the number of CDIs registered in their name at that time. Changes to entries on the register of CDI holders after the relevant deadline will be disregarded in determining the rights of any person to provide voting instructions to CDN in regard to the AGM.

### Voting by poll

Your vote is important whether you are able to attend the AGM or not.

Voting on all resolutions will be conducted by way of a poll. A poll reflects the number of voting rights exercisable by each member and so the Board considers it a more democratic method of voting.

### **Exercising your voting rights**

To exercise your voting rights you must complete and return the CDI Voting Instruction Form. There are two different options on the CDI Voting Instruction Form and you must choose one if you want to exercise your voting rights:

## - Option A: Appoint CDN to exercise your voting rights

Do not select this option if you wish to attend and vote at the Meeting in person.

Appoint CDN to exercise the voting rights attached to the ordinary shares it holds on your behalf. If you choose this option, you must direct CDN how to vote on each of the resolutions by completing Section C of the CDI Voting Instruction Form.

## Option B: Instruct CDN to appoint yourself or another person as its proxy

Instruct CDN to appoint yourself or any other person (i.e. the Chairman of the Meeting) as its proxy in respect of the ordinary shares it holds on your behalf so that you or the other person can attend the AGM in person and vote on each of the resolutions. If you choose this option, you may direct the person you instruct CDN to appoint (as its proxy) how to vote on each of the resolutions by completing Section C of the CDI Voting Instruction Form. If you do not direct the person how to vote on a resolution, they may vote as they choose on the resolution. The person you direct CDN to appoint as its proxy does not need to be a shareholder of the Company but must attend the Meeting for their vote to count.

If you instruct CDN to appoint the Chairman of the Meeting as its proxy but do not direct the Chairman how to vote on a resolution, then when the Chairman votes as proxy on a poll, his current intention is to vote in favour of each of the proposed resolutions. The Chairman will also have discretion as to how to vote on any other resolution which may properly come before the Meeting (e.g. a request for an adjournment). The Chairman's intention necessarily expresses his intention at the date this Notice was printed and prior to circulation to security holders and therefore, in exceptional circumstances, the Chairman's intention may change subsequently.

You must choose option B of the CDI Voting Instruction Form and instruct CDN to appoint yourself as its proxy if you wish to attend and vote at the Meeting in person. If you do not complete Option B of the CDI Voting Instruction Form you will only be able to attend the AGM and speak but you will not be able to vote.

The number of CDIs you hold as at 7.00pm (AEDT) on 24 January 2020 will determine how many votes you can exercise.

## **Submitting a CDI Voting Instruction Form**

CDI Voting Instruction Forms can be submitted:

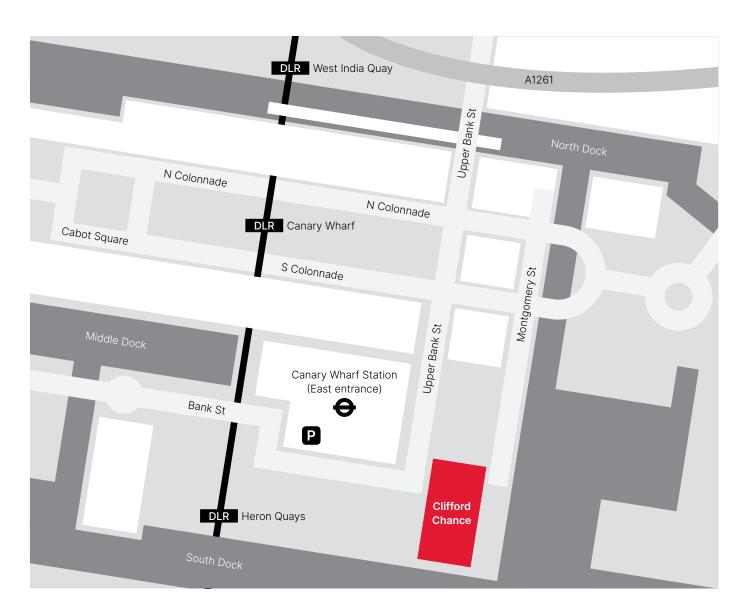
- By mail by sending the enclosed CDI Voting Instruction Form to Computershare Investor Services Pty Limited, GPO Box 242, Melbourne, Victoria 3001, Australia.
- By internet by www.investorvote.com.au. Please note that any electronic communication sent to the Company or the Registrar that is found to contain a computer virus will not be accepted.

To be valid, your CDI Voting Instruction Form must be received by Computershare Investor Services Pty Limited no later than 7.00pm (AEDT) on 27 January 2020 (or, in the event of any adjournment, on the date which is two working days before the time appointed for the meeting). If your CDI Voting Instruction Form is not received by then, it will be disregarded.

## Voting instructions provided under power of attorney or other authority

Voting instructions given under authority on behalf of a holder of CDIs must be submitted by mailing a CDI Voting Instruction Form. If the CDI Voting Instruction Form is signed under a power of attorney or other authority on behalf of a CDI holder, then the attorney must make sure that either the original power of attorney or other authority or a certified copy is sent to Computershare Investor Services Pty Limited, by 7.00pm (AEDT) on 27 January 2020 (or, in the event of any adjournment of the AGM on the date which is two working days before the time of the adjourned meeting).

## ANNUAL GENERAL MEETING LOCATION MAP AND SCHEDULE



The AGM will take place at the offices of

Clifford Chance LLP 10 Upper Bank Street London, E14 5JJ, United Kingdom

and can easily be reached by public transport. A map showing the location of the venue is above. There will be signage at the venue which will direct you to the AGM room.

## 8.00am Registration desks open

Question Registration Point opens and refreshments will be available.

## 9.00am AGM commences

- Welcome and introduction
- Opening address
- Questions and answers
- Poll vote on all resolutions

## **AGM closes**

## 20 ATTENDANCE AT THE ANNUAL GENERAL MEETING

### Registration

On arrival at the AGM all those entitled to vote will be required to register and collect a poll card. In order to facilitate these arrangements, it would be helpful if shareholders and CDI holders arrive at the AGM in good time. Shareholders and CDI holders entitled to vote at the AGM will be given instructions on how to fill in the poll card at the Meeting. You may also find it helpful to bring this document with you so that you can refer to it at the AGM.

Please note that if you are a CDI holder and would like to attend and vote at the AGM you must complete Option B of the Voting Instruction Form and appoint yourself as CDN's proxy and return the form in accordance with the instructions on page 18 of this document and the CDI Voting Instruction Form. If you do not complete Option B of the CDI Voting Instruction Form you will only be able to attend the AGM and speak but you will not be able to vote.

#### Accessibility

Any shareholder or CDI holder with special needs wishing to attend the AGM should contact Computershare UK so that appropriate arrangements can be made (contact details are provided on this page). Anyone accompanying a shareholder or CDI holder in need of assistance will be admitted to the AGM.

#### Security

We thank you in advance for your co-operation with our security staff. Please note that for security reasons, all hand baggage may be subject to examination prior to entry to the AGM. Mobile phones may not be used in the AGM and cameras, video recorders, laptop computers and similar equipment may not be taken into the AGM. Anyone attempting to take photos, record or film proceedings may be asked to leave.

## **Business of the AGM**

The AGM is held to conduct certain formal business. The formal resolutions which are to be put to the Meeting are detailed on pages 3 to 6 of this Notice. All the resolutions are matters typically sought at the AGM for a UK public listed company and, in accordance with the UK Corporate Governance Code, all Directors will be seeking re-election at the AGM. There will also be an opportunity for shareholders and CDI holders to ask questions relating to the business of the Meeting.

## Asking questions

Any shareholder or a CDI holder attending the AGM will have the opportunity to ask questions, but we ask you to keep your questions and statements short and relevant to the business of the AGM to allow everyone who wishes to speak the chance to do so.

There may be many shareholders or CDI holders who wish to ask questions. In order to facilitate this, those wanting to ask a question at the AGM are requested to register their question at the Question Registration Point in the foyer. When called upon to ask your question at the AGM, please be considerate of others who may have waited for some time to ask their question and do not make speeches or ask multiple or repetitive questions.

The Company must cause to be answered any such question relating to the business being dealt with at the AGM but no such answer need be given if (a) to do so would interfere unduly with the preparation for the Meeting or involve the disclosure of confidential information, (b) the answer has already been given on a website in the form of an answer to a question, or (c) it is undesirable in the interests of the Company or the good order of the Meeting that the question be answered.

The AGM will not be webcast.

### Shareholders' queries

If you have any queries please contact the Company's Registrars, details of which are below:

#### **Australia**

Holders of CDIs quoted on the Australian Securities Exchange please contact:

Phone: (within Australia) – 1800 764 308 (outside Australia) – +61 3 9415 4142

Online: www.investorcentre.com/contact

Post: Computershare Investor Services Pty Limited GPO Box 2975 Melbourne

Victoria 3001 Australia

## **United Kingdom**

Holders of ordinary shares listed on the London Stock Exchange please contact:

Phone: +44 (0)370 707 1172

Online: www.investorcentre.co.uk/contactus

Post: Computershare Investor Services PLC

The Pavilions Bridgwater Road Bristol BS99 6ZZ United Kingdom

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